With today’s increasing threat of water shortages and drought conditions throughout the United States and North America, the advantages of the wastewater recycling system available on Super Products’ Camel® sewer and catch basin cleaners are just too great to ignore.

Since water is a natural resource, its supply is limited. And as the country’s population has grown, so has our use of water.

According to a recent United States Geological survey, the U.S. uses some 450 billion gallons of water every day and more than 12 billion gallons of wastewater are discharged into oceans and estuaries each day as well.

In many parts of the United States, 2011 was a considerably tough year. Texas experienced its third worst drought on record; California continued to impose strict water restrictions; and Arizona once again faced serious water shortages. Yet the country continues to waste billions and billions of gallons every day.

**Going Green, Saving Green**

Municipalities and sewer contractors using the Camel’s water recycling system can take comfort in the fact that they’re doing their part in helping to conserve water by utilizing the industry’s most environmentally-responsible sewer cleaner.

Owners and operators are also realizing noticeable increases in productivity and reductions in operating cost as a result of Camel’s ability to provide longer, non-stop performance.

In fact, it’s not uncommon for the Camel to be filled with water in the morning and then work for an entire day without needing to halt production to replenish its water supply. This is a distinct advantage it has over other manufacturers’ combination units that lack water recycling capability.

In most cases, sewer combination machines use 50 to 80 gallons of water per minute when jetting lines. Often it is not easy or convenient to find a water source nearby such as a hydrant to replenish the unit’s fresh water supply. And in cases where

(continued on next page)
Camel’s water recycling...  
(continued from previous page)

potable water needs to be purchased, it can often become a significant, ongoing operating expense.

The inconvenience and expense associated with replenishing fresh water is not a concern for Camel users. Whereas conventional machines need to stop production to refill once its water supply is depleted, the Camel offers continuous performance by filtering the sewer water it vacuums up and reusing the cleaned water to continue flushing sewers.

Role of Ejector Plate

In addition to all the benefits the ejector plate offers in terms of debris tank unloading and dewatering, it also plays a vital role in the water recycling system’s 5-stage filtration process.

The way the filtration process works is that the ejector plate holds solids on one side while allowing liquids to flow around the plate to the front section of the body. Liquids are then pumped out, cleaned up and discharged back into the fresh water tanks for reuse.

Super Products’ Regional Manager Bret Goss said once his customers understand how it works and realize the enormous potential to save water, increase productivity and save money, they quickly become fans of the Camel’s water recycling system.

“In particular, my customers in areas that are frequently struggling to cope with water shortages especially appreciate how the Camel can provide them with an ideal cost-effective solution,” said Goss, who supports municipalities and sewer contractors throughout the West Coast.

View our video at www.cameleasy.com to learn more about the Camel’s water recycling system.

3T Equipment Company Providing “Best-In-Class” Products and Support for More Than 25 Years

When Tom Sutliff and Tim Kennedy founded 3T Equipment Company in 1986, their goal was to use their combined industry experience in sewer cleaning with exceptional customer service to meet the needs of sewer cleaning professionals throughout California and Nevada.

“From day one we knew that what municipalities and contractors wanted most was dependable equipment and ongoing, responsive support from suppliers,” said Sutliff, who serves as company president. “And throughout the years, we’ve made every effort to make sure that’s what they get.”

As far as deciding to team up with Super Products goes, it was quite evident early on that the Camel® was the combination sewer and catch basin cleaner they wanted in their product line offering.

From his previous exposure to the unit, Sutliff knew the Camel was the kind of robust sewer maintenance solution that was well engineered, simple to use, efficient and cost effective. He was also confident in the support that Super Products provided its distributors and end-users of the product. And from all reports, customers agree.

“We frequently hear about how impressed users are with the Camel’s dependability and low cost of maintenance,” said Sutliff, citing Carson City’s Sewer Department as one of their many satisfied customers. “Additionally, our customers appreciate our commitment to customer service and the support they receive from Super Products.”

Located in Santa Rosa and representing the Camel in California and parts of Nevada, 3T Equipment can be reached at 800.969.3001 or www.3tequipco.com

3T Equipment Company Providing “Best-In-Class” Products and Support for More Than 25 Years

Visit Super Products’ Camel distributors at these upcoming shows

California Water Environment Association Expo  
April 17th - 19th • Sacramento, California  
Visit our distributor, 3T Equipment Company

APWA Conference & Expo – New Jersey Chapter  
April 18th • Edison, New Jersey  
Visit our distributor, H.A. DeHart & Son

Arizona Water Association Conference & Expo  
May 2nd – 4th • Glendale, Arizona  
Visit our distributor, AZ Wastewater Industries

Pennsylvania Association of Township Supervisors Show  
May 6th – 8th • Hershey, Pennsylvania  
Visit our distributor, H.A. DeHart & Son

APWA - Michigan Chapter Equipment Show  
May 22nd - 24th • Boyne, Michigan  
Visit our distributor, North River Truck & Trailer
For more than three decades, the Carson City Sewer Department has relied on Super Products’ Camel to clean sewer lines and catch basins. For the department, which is responsible for maintaining the 250 miles of sewer lines in Nevada’s capitol, using the Camel® is the key to cost savings and productivity.

Carson City Sewer Department Supervisor Todd Mitchell explains, “When I joined the department in 1989, Carson City had two Camels and was the first city on the West Coast to implement water recycling. The Camels have always been reliable units and with their water recycling capability we can fill up a truck in the morning and work all day without refilling the water tank.”

Mitchell said the fact that the Camel’s water recycling system eliminates the need to break down the equipment and get the water tank refilled is extremely valuable. “Without the system, a sewer cleaning unit is down for about an hour for breakdown and refilling. Plus the process has to be repeated after the equipment is in service for 45 minutes,” Mitchell said. “Having to stop production to locate a fire hydrant or another fresh water source destroys your productivity for the day.”

According to Mitchell, when equipment operators use the Camel’s water recycling feature they can often clean as much as 3,600 feet of line in a two to three hour time frame. Whereas sewer cleaning units that must be broken down and refilled can only clean 6,000 feet in a ten hour shift.

**Camel Out Performs Other Units**

In addition to the Camel, the department had also used another manufacturer’s sewer cleaning unit at times. However the difference between the two units was quite noticeable as the Camel was much more dependable than the other unit which was down for maintenance 18 to 22 percent of the time.

“The Camel’s design and capabilities have proven invaluable time and time again,” said Uriah Wise, senior technician at Carson City’s sewer department. “Several years ago when the area was hit by severe rainstorms, we encountered a blocked line that was filled in with roots. By quickly filling the tank and flushing out the clogged pipe line, we were able to save several neighborhood homes.”

Carson City’s original Camel performed well for many years. In fact it exceeded its projected life span by five years as a result of its solid construction and the sewer department’s meticulous maintenance program. So when it came time to invest in a new sewer cleaning unit, the department would only consider a Camel, which it purchased last Fall from Super Products’ distributor 3T Equipment Company.

“Our new Camel, which is noticeably quieter, has the same great features of the earlier model and some new ones as well,” said Mitchell.

Mitchell said the city’s new Camel has a variable hose pressure feature that enables operators to dial down the 80 GPM pressure so they can still use all of the nozzles used on their older Camel that produced 65 GPM. Their new Camel also has an additional 500-gallon fresh water tank that further enhances productivity and an auto wind feature for the hose reel to keep the wraps tight and prevent hose damage.

“Based on our experience with other sewer cleaners on the market, we know that the Camel is the kind of high-performance, bullet-proof unit that our team can rely on to enhance productivity and meet our sewer cleaning challenges cost effectively,” said Mitchell.
Super Products has strengthened its team yet again with the recent additions of two extremely experienced members to serve as new industrial regional sales managers.

For long time customers, Mike Drott may be quite familiar as he was previously with Super Products for more than 20 years in various product sales and support roles. Prior to rejoining Super Products in early February, Drott spent the last several years as President of Tierra Environmental where he played a major role in developing the Indiana-based company into one of the Midwest’s leading industrial maintenance and environmental service providers. Drott is now looking forward to using the experience he gained at Tierra in his new role as Super Products’ Midwest Industrial Regional Sales Manager. And the fact that Tierra has a number of Super Products units in its fleet provided Mike with a better understanding of the equipment challenges customers face on a daily basis.

“My experience as a Super Product’s customer, coupled with my existing knowledge of our equipment, will allow me to provide the best equipment solutions in the most efficient manner,” said Drott.

Russ Coaliron joined Super Products late last year to serve as its industrial regional sales manager for the Gulf Region of the United States. Coaliron replaces the territory’s previous sales manager, Brad Rhodes, who now serves as Super Products’ national accounts manager. With solid background experience in sales management and technical service, Coaliron is focused on promoting and supporting our complete line of truck mounted vacuum equipment.

Visit our on-line locator to quickly and easily find the Super Products representative in your area.